Annual Operations Job Market Survey

Konstantinos Stouras (Darden) and Serguei Netessine (INSEAD)

November 2016

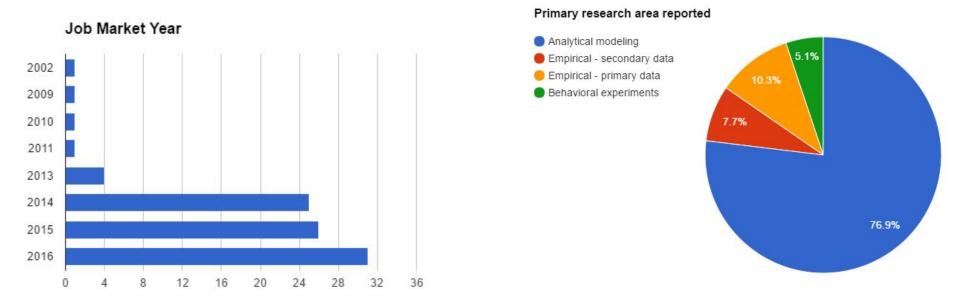
Job Market (JM) Survey Objectives

Make our JM process more transparent and efficient

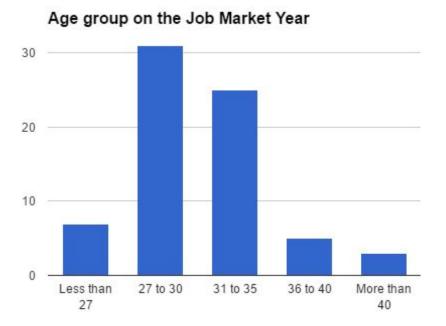
 Provide a resource for doctoral students and hiring decision makers

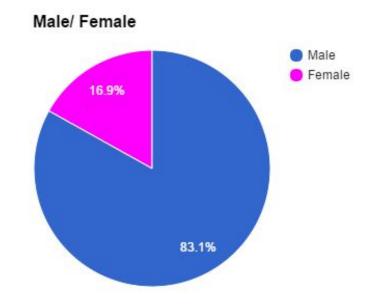
Respondents to our Annual Survey

Whoever applied recently for an academic job in "Operations" (broadly defined)

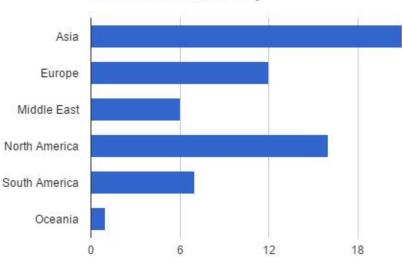


Demographics



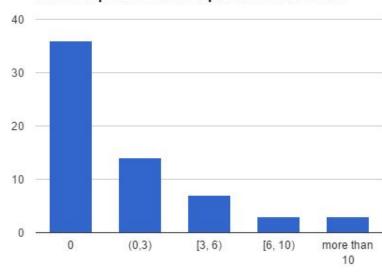


Nationalities and Job Experience



Continent of citizenship

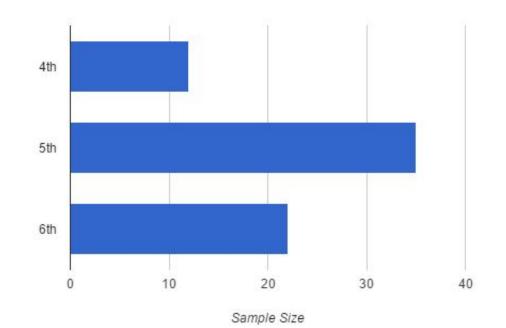
Vumber of Respondents



Years of professional experience till the JM

Years of professional experience

Which year on the JM?



On average...

(2013-2016)

46 Applications

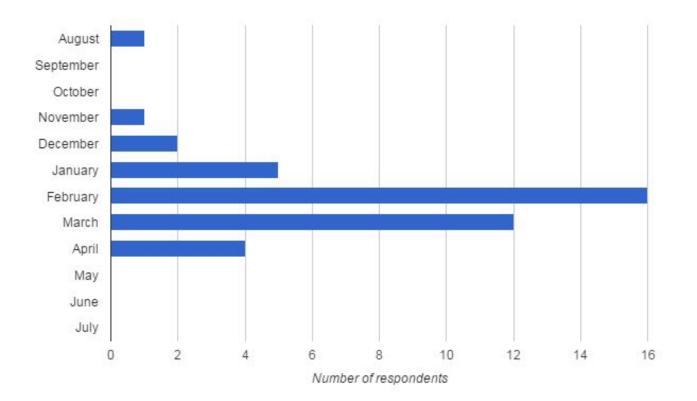
14 INFORMS interviews + 5 Other interviews

7 Fly Out Offers

6 Fly Outs Accepted

3 offers

When are the offers accepted?



How does the average CV of a 2015-2016 Candidate with at least 6 INFORMS interviews and at least 1 offers look like?

		# INFORMS						& # INFORMS	
	JMY	(low)				JMY	# offers (low)	(low)	
Papers	2016	>=6			Papers	2016	>=1	>=6	
Journal	Subm.	RR	Pub.	RR or Pub.	Journal	Subm.	RR	Pub.	RR or Pub.
MS	0.2	0.35	0.22	0.57	MS	0.22	0.35	0.22	0.57
MSOM	0.13	0.13	0.09	0.22	MSOM	0.13	0.13	0.09	0.22
OR	0.13	0.13	0.13	0.26	OR	0.13	0.13	0.13	0.26
POM	0.17	0.00	0.09	0.09	POM	0.17	0.00	0.09	0.09
At any of					At any of				
these	0.65	0.61	0.52	23 (75%)	these	0.65	0.61	0.52	<mark>23 (75%)</mark>

2015-2016 Candidate with at least 6 INFORMS interviews

2015-2016 Candidate with at least 6 INFORMS interviews & at least 1 offer

How does the average CV of a 2015-2016 Candidate with at least 20 INFORMS interviews and at least 3 offers look like?

3	& # INFORMS (high)	JMY # offers (high)					# INFORMS (high) >=20	JMY 2016	Demons		
)	>=20	>=3	2016	Papers			~-20	2010	Papers		
RR or . Pub.	Pub.	RR	Subm.	Journal	RR or Pub.	Pub.	RR	Subm.	Journal		
3 0.67	0.33	0.33	0.44	MS	0.80	0.30	0.50	0.40	MS		
	0.22	0.11	0.00	MSOM	0.30	0.20	0.10	0.00	MSOM		
	0.33	0.11	0.33	OR	0.40	0.30	0.10	0.30	OR		
	0.22	0.00	0.00	POM	0.20	0.20	0.00	0.00	POM		
	1.11	0.56	0.78	At any of	10 (33%)	1.00	0.70	0.70	At any of these		

2015-2016 Candidate with at least 20 INFORMS interviews

2015-2016 Candidate with at least 20 INFORMS interviews & at least 3 offers

Gross Annual Salary of Assist. Prof. in "Operations" 2013-2016 (USD)

	Sample Size	Median	Min	1st Quantile	3rd Quantile	Max
Annual Base Salary	63	125,000	60,000	112,175	139,308	211,000
(incl. Summer Support)	22	35,000	15,000	33,000	36,500	40,000
Research Budget	35	10,000	2,000	7,750	15,000	50,000
Conference Travel	22	7,800	1,500	4,000	8,375	15,000
Moving Expenses	45	9,250	1,000	5,000	10,000	20,000
Other Perks	2 <mark>9</mark>	0	0	0	2,000	40,000

Note: Gross Salaries reported are global (i.e. they include Business Schools and Universities from US, Canada, Europe, Asia and Oceania, and are reported in USD). The Net Salary would vary due to tax differences.

Gross Annual Salary of Assist. Prof. in "Operations" by type and location in USD (2013-2016 JMs)

		Sample Size	Median Salary (USD)		Sample Size	Median Salary (USD)
B-School	Asia	3	149,000	Asia	1	*
	Canada	3	126,598	Canada	0	NA
	Europe	6	134,100	Europe	4	139,198
	United States	13	124,194	United States	23	132,000
	Oceania	1	*	Oceania	0	NA
	а т.			12. W		
University	Asia	2	*	Asia	1	*
	Canada	0	NA	Canada	0	NA
	Europe	1	*	Europe	0	NA
	United States	2	*	United States	0	NA
	Oceania	0	NA	Oceania	0	NA

PRIVATE

What's next

• Summary Report with more insights

 Please respond to the JM Survey: <u>https://jfe.qualtrics.com/form/SV_eWE3b3l2YqZv56l</u>

• Anonymous feedback about the Job Market: <u>OperationsAcademia.UserVoice.com</u>