# **Supplemental File**

## **Appendix A: Table of Notations**

#### Table 2 Notations

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\mathcal{M}: set of suppliers; \mathcal{M} = \{i : i = 1, \dots, m\};
               \mathcal{N}: set of demand classes; \mathcal{N} = \{j : j = 1, \dots, n\};
                \theta_t^i: advance supply signal for supplier i in period t, \theta_t = (\theta_t^1, \theta_t^2, \dots, \theta_t^m);
                \mathcal{T}: planning horizon; \mathcal{T} = \{t : t = 1, \dots, T\};
               K_t^i: capacity of supplier i in period t, K_t = (K_t^1, K_t^2, \dots, K_t^m);
               D_t^j: demand from demand class j in period t, D_t = (D_t^1, D_t^2, \dots, D_t^n);
            [D_t]_1^j := \sum_{k=1}^j D_t^k;
            [K_t]_1^i: = \sum_{k=1}^{\kappa=1} K_t^k;
                I_t: starting inventory level in period t;
                x_t^i: order quantity from supplier i in period t, x_t = (x_t^1, x_t^2, \cdots, x_t^m);
              |x_t|: total procurement quantity in period t, i.e., |x_t| = \sum_{i=1}^m x_t^i;
                y_t^j: selling quantity to demand class j in period t, y_t = (y_t^1, \dots, y_t^n);
               |y_t|: total selling quantity in period t, i.e., |y_t| = \sum_{i=1}^n y_t^j;
                J_t: post-delivery inventory level in period t, J_t = I_t + |x_t|;
                c_t^i: unit purchasing cost of supplier i in period t, c_t = (c_t^1, c_t^2, \cdots, c_t^m);
                \tilde{r}_t^j: unit marginal revenue of demand class j in period t, \tilde{r}_t = (\tilde{r}_t^1, \tilde{r}_t^2, \cdots, \tilde{r}_t^n);
                b_t^j: unit rejection cost of demand class j in period t, b_t = (b_t^1, b_t^2, \dots, b_t^n);
                r_t^j: unit effective marginal revenue of demand class j in period t, r_t^j = \tilde{r}_t^j + b_t^j, r_t = (r_t^1, r_t^2, \cdots, r_t^n);
            h_t(\cdot): inventory (holding and shortage) cost in period t;
 V_t(I_t, K_t, \theta_t): maximal total profits in periods \{t, t-1, \cdots, 1\}, given state (I_t, K_t, \theta_t) in period t;
 H_t(I_t, x_t, \theta_t): maximal total profits in periods \{t, t-1, \cdots, 1\}, given state (I_t, \theta_t) and procurement decision x_t;
W_t(J_t, D_t, \theta_t): maximal total profits in periods \{t, t-1, \cdots, 1\}, given state \theta_t, post-delivery inventory level J_t, and demand D_t;
 G_t(J_t, y_t, \theta_t): maximal total profits in periods \{t, t-1, \cdots, 1\}, given state \theta_t, post-delivery inventory level J_t, and selling decision y_t;
x_t^{i*}(I_t, K_t, \theta_t): optimal order quantity from supplier i in period t, given (I_t, K_t, \theta_t);
y_t^{j*}(J_t, D_t, \theta_t): optimal selling quantity to demand class j in period t, given (J_t, D_t, \theta_t);
          \alpha_t^i(\theta_t): optimal base-stock level for supplier i in period t, given state \theta_t;
          \beta_t^j(\theta_t): optimal demand rationing level for demand class j in period t, given state \theta_t;
  \leq_{s.d.} (\geq_{s.d.}): first-order stochastic dominance;
     \leq_{cx} (\geq_{cx}): convex order;
               \mathbf{1}_{\mathcal{A}}: indicator function of event \mathcal{A};
               a^+: = \max\{a, 0\};
               a^-: = \max\{-a, 0\}
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## **Appendix B: Concavity and Supermodularity**

 $b \in \mathbb{R}^m$ .

The following lemma summarizes the properties of concave functions and supermodular functions necessary for establishing our structural results. Its proof can be found in Boyd and Vandenberghe (2004), Topkis (1998), and Simchi-Levi et al. (2005).

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LEMMA 2. (i) Define h \circ g(x) = h(g_1(x), \dots, g_m(x)), with h \colon \mathbb{R}^m \to \mathbb{R}, g_i \colon \mathbb{R}^n \to \mathbb{R}, i = 1, \dots, m. Then h \circ g(x) is concave if h is concave and nondecreasing in each argument, and g_i is concave for each i.

(ii) If h \colon \mathbb{R}^m \to \mathbb{R} is a concave function, then h(Ax + b) is also a concave function of x, where A \in \mathbb{R}^m \times \mathbb{R}^n, x \in \mathbb{R}^n, and
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(iii) Assume that for any x \in \mathbb{R}^n, there is an associated convex set C(x) \subset \mathbb{R}^m and \{(x,y): y \in C(x), x \in \mathbb{R}^n \} is a convex set. If h(x,y) is concave and the function g(x) = \sup_{y \in C(x)} h(x,y) is well defined, then g(x) is concave over \mathbb{R}^n.
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- (iv) If f(x) and g(x) are concave [supermodular] on X and  $\alpha, \beta > 0$ , then  $\alpha f(x) + \beta g(x)$  is concave [supermodular] on X.
- (v) Assume that f(x,y) is concave [supermodular] in x on a convex set [lattice] X for each  $y \in Y$ . Let Z be a random variable on Y and, for each  $x \in X$ , f(x,Z) is integrable. Then  $g(x) = \mathbb{E}_Z[f(x,Z)]$  is concave [supermodular] in x on X.
- (vi) If X and Y are lattices, S is a sublattice of  $X \times Y$ ,  $S_y$  is the section of S at y in Y, and f(x,y) is supermodular in (x,y) on S, then  $\arg\max_{x \in S_y} f(x,y)$  is increasing in y on  $\{y \in Y : \arg\max_{x \in S_y} f(x,y) \neq \emptyset\}$ .
- (vii) Suppose that Y is a convex subset of  $\mathbb{R}^1$ , X is a sublattice of  $\mathbb{R}^n$ ,  $a_i > 0$  for i = 1, ..., n,  $\sum_{i=1}^n a_i x_i \in Y$  for  $x \in X$ . If g(y) is concave in y on Y, then  $f(x) := g(\sum_{i=1}^n a_i x_i)$  is submodular in x on X.
- (viii) Suppose that Y is a convex subset of  $\mathbb{R}^1$ , X is a sublattice of  $\mathbb{R}^2$ ,  $a_1 > 0$  and  $a_2 < 0$ ,  $\sum_{i=1}^2 a_i x_i \in Y$  for  $x \in X$ . If g(y) is concave in y on Y, then  $f(x) := g(\sum_{i=1}^2 a_i x_i)$  is supermodular in x on X.

The following lemma on the preservation of supermodularity/submodularity is central to the proof of our analytical results.

LEMMA 3. (i) If  $V(I,K): \mathbb{R}^1 \times \mathbb{R}^m \to \mathbb{R}$  is supermodular [submodular] in  $(I,K^i)$  for  $i=1,2,\cdots,m$ , and  $K^i(\theta)$  is increasing in  $\theta \in \mathbb{R}$  for  $i=1,2,\cdots,m$ , then  $V(I,K(\theta))$  is supermodular [submodular] in  $(I,\theta)$ , where  $K(\theta):=(K^1(\theta),K^2(\theta),\cdots,K^m(\theta))$ .

(ii) If, for  $i=1,2,\cdots,m$ ,  $V(I,K):\mathbb{R}^1\times\mathbb{R}^m\to\mathbb{R}$  is supermodular [submodular] in  $(I,K^i)$  and  $K^i(\theta_1)\geq_{s.d.}K^i(\theta_2)$  for all  $\theta_1\geq\theta_2$   $(\theta_1,\theta_2\in\mathbb{R})$ , then  $\mathbb{E}[V(I,K(\theta))]$  is supermodular [submodular] in  $(I,\theta)$ , where  $K(\theta):=(K^1(\theta),K^2(\theta),\cdots,K^m(\theta))$ .

- (iii) (Corollary I in Chen et al. 2013) Assume that  $g(y,\theta)$  is a supermodular function in  $(y,\theta)$  on a sublattice  $\mathbf{D} \subset \mathbb{R}^{n+1}$  and jointly concave in y for any  $\theta$ . For every  $\theta$ , assume that the section  $\mathbf{D}_{\theta}$  is convex. Let  $f(I,\theta) := \max_{y} \{g(y,\theta) : \sum_{i=1}^{n} a_{i}y^{i} + b\theta = I, (y^{1}, y^{2}, \dots, y^{n}, \theta) \in \mathbf{D}\}$  and  $\mathbf{S} := \{(\sum_{i=1}^{n} a_{i}y^{i} + b\theta, \theta) : (y,\theta) \in \mathbf{D}\}$ , where  $a_{1}, a_{2}, \dots, a_{n}, b \geq 0$ . We have:  $f(I,\theta)$  is supermodular on  $\mathbf{S}$  and concave in I for any  $\theta$ .
  - (iv) If  $g(I,\theta)$  is supermodular [submodular] in  $(I,\theta)$  and concave in I, then

$$f(I,\theta) := \max_{\substack{a^i \leq y^i \leq b^i, 1 \leq i \leq n}} g(I - \sum_{i=1}^n y^i, \theta) + c \cdot y$$

is also supermodular [submodular] in  $(I,\theta)$  and, for any  $\theta$ , concave in I, where  $c=(c^1,c^2,\cdots,c^n)$  is a constant vector.

(v) Suppose  $g_1(I)$  and  $g_2(I)$  are continuously differentiable and concave in I, with  $g_2'(I) \ge g_1'(I)$  for any I. Let

$$f_j(I) := \max_{\substack{a^i < y^i < b^i, 1 < i < n}} g_j(I - \sum_{i=1}^n y^i) + c_j \cdot y, \text{ for } j = 1, 2, j \in I$$

where  $c_j = (c_j^1, c_j^2, \cdots, c_j^n)$  is a constant vector, with  $c_2^i \ge c_1^i$  for any  $1 \le i \le n$ . We have  $f_2'(I) \ge f_1'(I)$  for any I.

## **Appendix C: Proofs**

## **Proof of Lemma 3**

Part (i). We only show the supermodularity part, whereas the submodularity part follows from the same argument. Assume that V(I, K) is supermodular in  $(I, K^i)$  for  $i = 1, 2, \dots, m$ . For  $I_1 < I_2$  and  $\theta_1 < \theta_2$ , we have

$$V(I_{2}, K(\theta_{1})) - V(I_{1}, K(\theta_{1})) = V(I_{2}, K^{1}(\theta_{1}), K^{2}(\theta_{1}), \dots, K^{m}(\theta_{1})) - V(I_{1}, K^{1}(\theta_{1}), K^{2}(\theta_{1}), \dots, K^{m}(\theta_{1}))$$

$$\leq V(I_{2}, K^{1}(\theta_{2}), K^{2}(\theta_{1}), \dots, K^{m}(\theta_{1})) - V(I_{1}, K^{1}(\theta_{2}), K^{2}(\theta_{1}), \dots, K^{m}(\theta_{1}))$$

. . .

$$\leq V(I_2, K^1(\theta_2), K^2(\theta_2), \dots, K^m(\theta_2)) - V(I_1, K^1(\theta_2), K^2(\theta_2), \dots, K^m(\theta_2))$$

$$= V(I_2, K(\theta_2)) - V(I_1, K(\theta_2)),$$

where, for any i, the ith inequality holds since V is supermodular in  $(I, K^i)$  for given  $K^{-i}(\theta_1) := (K^1(\theta_1), K^2(\theta_1), \cdots, K^{i-1}(\theta_1), K^{i+1}(\theta_1), \cdots, K^m(\theta_1))$ , and  $K^i(\theta)$  is increasing in  $\theta$ . This completes the proof of **part (i)**.

**Part (ii).** We only show the supermodularity part, whereas the submodularity part follows from the same argument. Assume that V(I,K) is supermodular in  $(I,K^i)$  for  $i=1,2,\cdots,m$ . For  $I_1 < I_2$  and  $\theta_1 < \theta_2$ , since, for each  $i=1,2,\cdots,m$ ,  $K^i(\theta)$  is stochastically increasing in  $\theta$ , there exist two random vectors  $\hat{K}(\theta_1)$  and  $\hat{K}(\theta_2)$  defined on the same probability space, such that  $K(\theta_1) =_d \hat{K}(\theta_1)$  and  $K(\theta_2) =_d \hat{K}(\theta_2)$ , and  $K(\theta_2) =_d \hat{K}(\theta_2)$  with probability 1. Therefore, we have:

$$\begin{split} \mathbb{E}V(I_2,K(\theta_1)) - \mathbb{E}V(I_1,K(\theta_1)) &= \mathbb{E}V(I_2,\hat{K}(\theta_1)) - \mathbb{E}V(I_1,\hat{K}(\theta_1)) \\ &\leq \mathbb{E}V(I_2,\hat{K}(\theta_2)) - \mathbb{E}V(I_1,\hat{K}(\theta_2)) \\ &= \mathbb{E}V(I_2,K(\theta_2)) - \mathbb{E}V(I_1,K(\theta_2)), \end{split}$$

where the equalities follow from the construction and the inequality follows from the supermodularity of  $V(I, K(\theta))$  in  $(I, \theta)$  and  $\hat{K}(\theta_1) \leq \hat{K}(\theta_2)$  with probability 1.

Part (iii). See Chen et al. (2013).

**Part (iv).** To show the concavity and supermodularity/submodularity of  $f(\cdot,\cdot)$ , we invoke **part (iii)**. If  $g(I,\theta)$  is supermodular in  $(I,\theta)$  and, for any  $\theta$ , concave in I, by **part (iii)**,  $f(I,\theta) = \max_y \{g(y^0,\theta) + c \cdot y : \sum_{i=0}^n y^i = I, y^i \in [a^i,b^i] \text{ for } 1 \leq i \leq n\}$  is also supermodular in  $(I,\theta)$  and, for any  $\theta$ , concave in I.

If  $g(I,\theta)$  is submodular in  $(I,\theta)$  and, for any  $\theta$ , concave in I,  $g_0(I,\theta) := g(-I,\theta)$  is supermodular in  $(I,\theta)$  and, for any  $\theta$ , concave in I. Let  $f_0(I,\theta) := f(-I,\theta)$ , so

$$\begin{split} f_0(I,\theta) &= \max_{a^i \leq y^i \leq b^i, 1 \leq i \leq n} \{g(-I - \sum_{i=1}^n y^i, \theta) + c \cdot y\} \\ &= \max_{a^i \leq y^i \leq b^i, 1 \leq i \leq n} \{g_0(I + \sum_{i=1}^n y^i, \theta) + c \cdot y\} \\ &= \max_{-b^i \leq y^i \leq -a^i, 1 \leq i \leq n} \{g_0(I - \sum_{i=1}^n y^i, \theta) - c \cdot y\} \end{split}$$

is supermodular in  $(I, \theta)$  and, for any  $\theta$ , concave in I. Therefore,  $f(I, \theta) = f_0(-I, \theta)$  is submodular in  $(I, \theta)$  and, for any  $\theta$ , concave in I.

**Part (v).** Let  $g(I, \theta) := g_{\theta}(I)$  and  $f(I, \theta) := f_{\theta}(I)$ .  $g'_2(I) \ge g'_1(I)$  implies that  $g(I, \theta)$  is supermodular in  $(I, \theta)$  and, for any  $\theta$ , concave in I. By the envelope theorem,  $f(I, \theta)$  is continuously differentiable in I for any  $\theta$ . Therefore, by **part (iii)**,

$$f(I,\theta) = \max_{y} \{g(y^0,\theta) + c_\theta \cdot y : \sum_{i=0}^n y^i = I, y^i \in [a^i,b^i] \text{ for } 1 \leq i \leq n \}$$
 is supermodular in  $(I,\theta)$ .

Hence, 
$$f_2'(I) = \partial_I f(I, 2) \ge \partial_I f(I, 1) = f_1'(I)$$
 for any  $I$ .

#### **Proof of Theorem 1**

We show the concavity and differentiability of the functions  $H_t(\cdot,\cdot,\theta_t)$ ,  $G_t(\cdot,\cdot,\theta_t)$ ,  $V_t(\cdot,\cdot,\theta_t)$  and  $W_t(\cdot,\cdot,\theta_t)$  for any given  $\theta_t$  together by backward induction. For t=0,  $V_t(\cdot,\cdot,\cdot)=0$ , so the initial condition holds.

Suppose that the joint concavity holds for t-1. We will show that it also holds for t. Fix an advance supply signal  $\theta_t$ . First consider  $G_t(J_t, y_t, \theta_t)$ : the first term  $r_t \cdot y_t$  is a linear function of  $y_t$  and hence jointly concave in  $(J_t, y_t)$  by part (iv) of Lemma 2; the second term  $-h_t(J_t - |y_t|)$  is the composition of a concave function  $-h_t(\cdot)$  and an affine function  $(J_t - |y_t|)$  of  $(J_t, y_t)$ , thus jointly concave in  $(J_t, y_t)$  by part (ii) of Lemma 2; the concavity of the third term, for given  $\theta_t$ ,  $\gamma \mathbb{E}_{K_{t-1}, \theta_{t-1}}[V_{t-1}(J_t - |y_t|, K_{t-1}(\theta_t), \theta_{t-1})|\theta_t]$ , follows from the induction hypothesis, part (ii) and part (v) of Lemma 2. Since summation preserves concavity (Lemma 2(iv)), we conclude that  $G_t(J_t, y_t, \theta_t)$  is jointly concave in  $(J_t, y_t)$  for any  $\theta_t$ . Since concavity is preserved under maximization (Lemma 2(iii)),  $\max_{0 \le y_t \le D_t} G_t(J_t, y_t, \theta_t)$  is jointly concave in  $(J_t, D_t)$  for each  $\theta_t$ , and so is  $W_t(J_t, D_t, \theta_t)$ . By a similar argument, the concavity of  $H_t(\cdot, \cdot, \theta_t)$  and  $V_t(\cdot, \cdot, \theta_t)$  follows analogously. This completes the induction step for the proof of concavity.

Next, we show the differentiability. Suppose that the differentiability holds for period t-1. We will show that it also holds for period t. For fixed  $\theta_t$ , the differentiability of  $G_t(\cdot,\cdot,\theta_t)$  follows from the induction hypothesis and the differentiability of  $h_t(\cdot)$ , while that of  $W(\cdot,\cdot,\theta_t)$  follows from the envelope theorem. Analogously, the differentiability of  $H_t(\cdot,\cdot,\theta_t)$  follows from that of  $W_t(\cdot,\cdot,\theta_t)$ , whereas that of  $V_t(\cdot,\cdot,\theta_t)$  follows from the envelope theorem. This completes the induction step for proof of differentiability.

Now we show that  $V_t(I_t, K_t, \theta_t)$  is increasing in  $K_t$ . This is readily verified because, for any  $K_t \leq K_t'$ , any feasible procurement decision  $x_t$  under realized capacity vector  $K_t$  must also be feasible under  $K_t'$ . Hence,

$$V_t(I_t, K_t, \theta_t) = \max_{0 \le x_t \le K_t} H_t(I_t, x_t, \theta_t) \le \max_{0 \le x_t \le K_t'} H_t(I_t, x_t, \theta_t) \le V_t(I_t, K_t', \theta_t).$$

#### **Proof of Theorem 2**

For **part** (i), the inequalities follow directly from the concavity and differentiability of  $W_t(\cdot, \theta_t)$  and  $c_t^1 < c_t^2 < \cdots < c_t^m$ .

For **parts (ii) and (iii)**, we first show that  $i_t$  is well-defined. If  $I_t + |K_t| \le \alpha_t^m(\theta_t)$ ,  $i_t = m$ . Otherwise,  $\{I_t + [K_t]_1^i\}_{i \in \mathcal{M}}$  is increasing in i, and  $\{\alpha_t^i(\theta_t)\}_{i \in \mathcal{M}}$  is decreasing in i. Thus,  $i_t = \min\{i \in \mathcal{M}: I_t + [K_t]_1^i \ge \alpha_t^i(\theta_t)\}$  exists and is unique. Let  $J_t^* = I_t + |x_t^*(I_t, K_t, \theta_t)|$  denote the optimal post-delivery inventory level. We now show that, if  $x_t^{i*}(I_t, K_t, \theta_t) > 0$ ,  $x_t^{j*}(I_t, K_t, \theta_t) = K_t^j$  for all j < i. Since  $x_t^{i*}(I_t, K_t, \theta_t) > 0$ ,

$$\partial_{J_t} W_t(J_t^*, \theta_t) - c_t^j > \partial_{J_t} W_t(J_t^*, \theta_t) - c_t^i > 0$$
, for all  $j < i$ .

Hence,  $x_t^{j*}(I_t, K_t, \theta_t) = K_t^j$  for all j < i. In particular, if  $x_t^{i_t*}(I_t, K_t, \theta_t) > 0$ ,  $x_t^{i*}(I_t, K_t, \theta_t) = K_t^i$  for all  $i < i_t$ . Otherwise,  $x_t^{i_t*}(I_t, K_t, \theta_t) = 0$ ,  $J_t^* \le I_t + [K_t]_1^{i_t-1}$ . In this case, we have  $\partial_{J_t} W_t(J_t^*, \theta_t) - c_t^i \ge 0$ , for all  $i \le i_t-1$ . Hence,  $x_t^{i*}(I_t, K_t, \theta_t) = K_t^i$  for all  $i \le i_t-1$ . If  $i > i_t$ ,  $\partial_{J_t} W_t(J_t^*, \theta_t) - c_t^i \le \partial_{J_t} W_t(I_t + [K_t]_1^{i_t}, \theta_t) - c_t^{i_t+1} < 0$ , by the definition of  $i_t$ . Hence,  $x_t^{i*}(I_t, K_t, \theta_t) = 0$  for  $i > i_t$ . If  $i = i_t$ , it is optimal to order, from supplier i, up to  $\alpha_t^i(\theta_t)$ , but constrained by its capacity  $K_t^i$ . Since  $x_t^{i*}(I_t, K_t, \theta_t) = K_t^i$  for all  $i \le i_t-1$ ,  $x_t^{i*}(I_t, K_t, \theta_t) = \min\{\alpha_t^i(\theta_t) - I_t - [K_t]_1^{i_t-1}, K_t^i\}$ .

#### **Proof of Theorem 3**

The proof is analogous to that of Theorem 2 and hence omitted for brevity.

#### **Proof of Theorem 4**

For **part (i)**, since (11) implies (10), we only show (11). We first observe that if  $i < i_t$ ,  $\alpha_t^i(\theta_t) - I_t - [K_t]_t^{i-1} > K_t^i$ ; if  $i > i_t$ ,  $\alpha_t^i(\theta_t) - I_t - [K_t]_t^{i-1} < 0$ . Therefore,  $x_t^{i*}(I_t, K_t, \theta_t) = \min\{(\alpha_t^i(\theta_t) - I_t - [K_t]_t^{i-1})^+, K_t^i\}$  for all  $i \in \mathcal{M}$ . It's clear that  $x_t^{i*}(I_t, K_t, \theta_t)$  is decreasing in  $I_t$  for all  $i \in \mathcal{M}$ . Hence,  $|x_t^*(I_t + \delta, K_t, \theta_t)| \le |x_t^*(I_t, K_t, \theta_t)|$ .

To prove the other inequality in (11), we first show that  $x_t^{i*}(I_t + \delta, K_t, \theta_t) \ge x_t^{i*}(I_t, K_t, \theta_t) - \delta$  for all  $i \in \mathcal{M}$  and any  $\delta > 0$ . For any  $\delta > 0$ ,

$$x_{t}^{i*}(I_{t} + \delta, K_{t}, \theta_{t}) = \min\{(\alpha_{t}^{i}(\theta_{t}) - I_{t} - \delta - [K_{t}]_{t}^{i-1})^{+}, K_{t}^{i}\}$$

$$\geq \min\{(\alpha_{t}^{i}(\theta_{t}) - I_{t} - [K_{t}]_{t}^{i-1})^{+} - \delta, K_{t}^{i}\}$$

$$\geq \min\{(\alpha_{t}^{i}(\theta_{t}) - I_{t} - [K_{t}]_{t}^{i-1})^{+}, K_{t}^{i}\} - \delta$$

$$= x_{t}^{i*}(I_{t}, K_{t}, \theta_{t}) - \delta,$$
(25)

where the first inequality follows from  $(a+\delta)^+ - a^+ \leq \delta$  for any  $\delta > 0$ , and the second from  $\min\{a+\delta,k\} - \min\{a,k\} \leq \delta$  for any  $\delta > 0$ . Note that, for  $\delta > 0$  small enough, there is at most one i, such that  $x_t^{i*}(I_t + \delta, K_t, \theta_t) \neq x_t^{i*}(I_t, K_t, \theta_t)$ . Therefore, for any  $\delta > 0$ , there exists a partition  $I_t = I_t + \delta_0 < I_t + \delta_1 < I_t + \delta_2 < \dots < I_t + \delta_k = I_t + \delta$  of  $[I_t, I_t + \delta]$ , such that for any  $\delta', \delta'' \in [\delta_l, \delta_{l+1}], x_t^{i_l*}(I_t + \delta'', K_t, \theta_t) \neq x_t^{i_l*}(I_t + \delta', K_t, \theta_t)$  and  $x_t^{i*}(I_t + \delta'', K_t, \theta_t) = x_t^{i*}(I_t + \delta', K_t, \theta_t)$  for  $i \neq i_l$ . Therefore,  $|x_t^*(I_t + \delta, K_t, \theta_t)| = |x_t^*(I_t, K_t, \theta_t)| - \sum_{l=0}^{k-1} (|x_t^*(I_t + \delta_l, K_t, \theta_t)| - |x_t^*(I_t + \delta_{l+1}, K_t, \theta_t)|)$ 

$$\geq |x_t^*(I_t, K_t, \theta_t)| - \sum_{l=0}^{k-1} (\delta_{l+1} - \delta_l)$$
  
=  $|x_t^*(I_t, K_t, \theta_t)| - \delta$ ,

where the inequality follows from (25), i.e., (11) follows.

**Part (ii)** follows from the same argument as **part (i)** except that  $y_t^{j*}(J_t, D_t, \theta_t) = \min\{(J_t - [D_t]_1^{j-1} - \beta_t^j(\theta_t))^+, D_t^j\}$ , so we omit its proof.

Before giving the proofs of Lemma 1 and Theorem 5, we present the proofs of Theorem 7 and Theorem 9 first.

## **Proof of Theorem 7**

**Part (i).** We prove this part by backward induction. Since  $\tilde{V}_0(\cdot,\cdot,\cdot)=V_0(\cdot,\cdot,\cdot)=0$ , the initial condition is satisfied. It suffices to show that if  $\tilde{V}_s(I_s,K_s,\theta_s)\leq V_s(I_s,K_s,\theta_s)$  for s=t-1 and  $K^i_{t-1}(\theta_t)\leq_{cx}\tilde{K}^i_{t-1}(\theta_t)$  for all  $i\in\mathcal{M}, \tilde{V}_t(I_t,K_t,\theta_t)\leq V_t(I_t,K_t,\theta_t)$ . Since  $\tilde{V}_s(I_s,K_s,\theta_s)\leq V_s(I_s,K_s,\theta_s)$  for s=t-1 and  $\tilde{V}_s(I_s,K_s,\theta_s)$  and  $V_s(I_s,K_s,\theta_s)$  are concave in  $K_s$ ,

$$\tilde{V}_s(I_s|\theta_t) = \mathbb{E}_{\tilde{K}_s,\theta_s}[\tilde{V}_s(I_s,K_s,\theta_s)|\theta_t] \leq \mathbb{E}_{K_s,\theta_s}[\tilde{V}_s(I_s,K_s,\theta_s)|\theta_t] \leq \mathbb{E}_{K_s,\theta_s}[V_s(I_s,K_s,\theta_s)|\theta_t] = V_s(I_s|\theta_t), \text{ for } s = t-1.$$

Since monotonicity is preserved under maximization and expectation,  $\tilde{G}_t(J_t, y_t, \theta_t) \leq G_t(J_t, y_t, \theta_t)$ ,  $\tilde{W}_t(J_t, D_t, \theta_t) \leq W_t(J_t, D_t, \theta_t)$ ,  $\tilde{H}_t(I_t, x_t, \theta_t) \leq H_t(I_t, x_t, \theta_t)$  and  $\tilde{V}_t(I_t, K_t, \theta_t) \leq V_t(I_t, K_t, \theta_t)$ . This completes the proof of **part (i)**.

**Part (ii).** If  $I_t + |K_t| \le \alpha_t^m(\theta_t)$ , the total optimal post-delivery inventory level  $J_t^*(I_t, K_t, \theta_t) := I_t + |x_t^*(I_t, K_t, \theta_t)| = I_t + |K_t|$  is increasing in  $K_t^i$  for any  $i \in \mathcal{M}$ . If  $I_t + |K_t| > \alpha_t^m(\theta_t)$ ,  $J_t^*(I_t, K_t, \theta_t)$  equals to  $\alpha_t^{it}(\theta_t)$ . Moreover, since  $\{I_t + |K_t| \le \alpha_t^m(\theta_t), J_t^*(I_t, K_t, \theta_t)\}$ 

 $[K_t]_1^i\}$  is increasing in  $K_t^j$  for any  $j, i_t$  is decreasing in  $K_t^i$  for any i by the definition of  $i_t$ . Because  $\alpha_t^i(\theta_t)$  is decreasing in  $i, \alpha_t^{i_t}(\theta_t)$  is increasing in  $i, \alpha_t^{i_t}(\theta_t)$  by the envelope theorem,  $i, \alpha_t^{i_t}(\theta_t)$  is  $i, \alpha_t^{i_t}(\theta_t)$  by the concavity of  $i, \alpha_t^{i_t}(\theta_t)$ . Thus,  $i, \alpha_t^{i_t}(\theta_t)$  is decreasing in  $i, \alpha_t^{i_t}(\theta_t)$  is decreasing in  $i, \alpha_t^{i_t}(\theta_t)$  is submodular in  $i, \alpha_t^{i_t}(\theta_t)$  for any  $i, \alpha_t^{i_t}(\theta_t)$  is decreasing in  $i, \alpha_t^{i_t}(\theta_t)$  is submodular in  $i, \alpha_t^{i_t}(\theta_t)$  for any  $i, \alpha_t^{i_t}(\theta_t)$  is decreasing in  $i, \alpha_t^{i_t}(\theta_t)$  is submodular in  $i, \alpha_t^{i_t}(\theta_t)$  for any  $i, \alpha_t^{i_t}(\theta_t)$  is decreasing in  $i, \alpha_t^{i_t}(\theta_t)$  is submodular in  $i, \alpha_t^{i_t}(\theta_t)$  for any  $i, \alpha_t^{i_t}(\theta_t)$  is submodular in  $i, \alpha_t^{i_t}(\theta_t)$  for any  $i, \alpha_t^{i_t}(\theta_t)$  is submodular in  $i, \alpha_t^{i_t}(\theta_t)$  for any  $i, \alpha_t^{i_t}(\theta_t)$  is submodular in  $i, \alpha_t^{i_t}(\theta_t)$  for any  $i, \alpha_t^{i_t}(\theta_t)$  is submodular in  $i, \alpha_t^{i_t}(\theta_t)$  for any  $i, \alpha_t^{i_t}(\theta_t)$  is submodular in  $i, \alpha_t^{i_t}(\theta_t)$  for any  $i, \alpha_t^{i_t}(\theta_t)$  is submodular in  $i, \alpha_t^{i_t}(\theta_t)$  for any  $i, \alpha_t^{i_t}(\theta_t)$  is submodular in  $i, \alpha_t^{i_t}(\theta_t)$  for any  $i, \alpha_t^{i_t}(\theta_t)$  is submodular in  $i, \alpha_t^{i_t}(\theta_t)$  for any  $i, \alpha$ 

We now show that  $\partial_{J_t} \tilde{W}_t(J_t, \theta_t) \leq \partial_{J_t} W_t(J_t, \theta_t)$ ,  $\partial_{I_{t-1}} \tilde{V}_{t-1}(I_{t-1}|\theta_t) \leq \partial_{I_{t-1}} V_{t-1}(I_{t-1}|\theta_t)$ , and  $\partial_{I_t} \tilde{V}_t(I_t, K_t, \theta_t) \leq \partial_{I_t} V_t(I_t, K_t, \theta_t)$  by backward induction. We will show that if  $\partial_{I_s} \tilde{V}_s(I_s, K_s, \theta_s) \leq \partial_{I_s} V_s(I_s, K_s, \theta_s)$  for s = t-1 and  $K^i_{t-1}(\theta_t) \leq_{s.d.} \tilde{K}^i_{t-1}(\theta_t)$  for each  $i \in \mathcal{M}$ ,  $\partial_{I_s} \tilde{V}_s(I_s|\theta_t) \leq \partial_{I_s} V_s(I_s|\theta_t)$ ,  $\partial_{J_t} \tilde{W}_t(J_t, \theta_t) \leq \partial_{J_t} W_t(J_t, \theta_t)$  and  $\partial_{I_t} \tilde{V}_t(I_t, K_t, \theta_t) \leq \partial_{I_t} V_t(I_t, K_t, \theta_t)$ . Since  $\tilde{V}_0(\cdot, \cdot, \cdot) = V_0(\cdot, \cdot, \cdot) = 0$ , the initial condition is satisfied. Since  $\partial_{I_s} \tilde{V}_s(I_s, K_s, \theta_s) \leq \partial_{I_s} V_s(I_s, K_s, \theta_s)$ ,  $\tilde{V}_s(I_s, K_s, \theta_s)$  are submodular in  $(I_s, K^i_s)$  for each  $i \in \mathcal{M}$ , the proof of Lemma 3(ii) yields that:

$$\partial_{I_s} \tilde{V}_s(I_s|\theta_t) = \mathbb{E}_{\tilde{K}_s,\theta_s}[\partial_{I_s} \tilde{V}_s(I_s,K_s,\theta_s)|\theta_t] \leq \mathbb{E}_{K_s,\theta_s}[\partial_{I_s} \tilde{V}_s(I_s,K_s,\theta_s)|\theta_t] \leq \mathbb{E}_{K_s,\theta_s}[\partial_{I_s} V_s(I_s,K_s,\theta_s)|\theta_t] = \partial_{I_s} V_s(I_s|\theta_t).$$

Moreover, by the concavity of  $\tilde{V}_s(\cdot|\theta_t)$  and  $V_s(\cdot|\theta_t)$  and Lemma 3(v),  $\partial_{I_s}\tilde{V}_s(I_s|\theta_t) \leq \partial_{I_s}V_s(I_s|\theta_t)$  implies that  $\partial_{J_t}\tilde{W}_t(J_t,\theta_t) \leq \partial_{J_t}W_t(J_t,\theta_t)$  and, by the concavity of  $\tilde{W}_t(\cdot,\theta_t)$  and  $W_t(\cdot,\theta_t)$  and Lemma 3(v),  $\partial_{I_t}\tilde{V}_t(I_t,K_t,\theta_t) \leq \partial_{I_t}V_t(I_t,K_t,\theta_t)$ . This establishes **part (ii)**.

**Part (iii).** By (6), the inequality  $\tilde{\alpha}_t^i(\theta_t) \leq \alpha_t^i(\theta_t)$  follows from  $\partial_{J_t} \tilde{W}_t(J_t, \theta_t) \leq \partial_{J_t} W_t(J_t, \theta_t)$  and the concavity of  $\tilde{W}_t(\cdot, \theta_t)$  and  $W_t(\cdot, \theta_t)$ . By the proof of Theorem 4,

$$\tilde{x}_t^{i*}(I_t, K_t, \theta_t) = \min\{(\tilde{\alpha}_t^i(\theta_t) - [K]_t^{i-1} - I_t)^+, K_t^i\} \leq \min\{(\alpha_t^i(\theta_t) - [K]_t^{i-1} - I_t)^+, K_t^i\} = x_t^{i*}(I_t, K_t, \theta_t), \text{ for any } i \in \mathcal{M}.$$

Analogously, by (8), the inequality  $\tilde{\beta}_t^i(\theta_t) \leq \beta_t^i(\theta_t)$  follows from  $\partial_{I_{t-1}} \tilde{V}_{t-1}(I_{t-1}|\theta_t) \leq \partial_{I_{t-1}} V_{t-1}(I_{t-1}|\theta_t)$  and the concavity of  $-h_t(\cdot)$ ,  $\tilde{V}_{t-1}(\cdot|\theta_t)$ , and  $V_{t-1}(\cdot|\theta_t)$ . By the proof of Theorem 4,

$$\tilde{y}_t^{j*}(J_t, D_t, \theta_t) = \min\{(J_t - [D]_t^{j-1} - \tilde{\beta}_t^j(\theta_t))^+, D_t^j\} \geq \min\{(J_t - [D]_t^{j-1} - \beta_t^j(\theta_t))^+, D_t^j\} = y_t^{j*}(J_t, D_t, \theta_t), \text{ for any } j \in \mathcal{N}.$$

This establishes part (iii).

## Theorem 9 and its Proof

We now characterize the optimal policy in the model with stationary forecast (see Section 5.1 for details). Let  $\hat{V}_{t-1}(I_{t-1}) := \mathbb{E}_{\mathcal{K}_{t-1}}[\hat{V}_{t-1}(I_{t-1},\mathcal{K}_{t-1})]$  and

$$\hat{W}_t(J_t) := \mathbb{E}_{D_t} \left\{ \max_{0 \le y_t \le D_t} \left[ \sum_{j=1}^n r_t^j y_t^i - h_t(J_t - |y_t|) + \gamma \mathbb{E}_{\mathcal{K}_{t-1}} (\hat{V}_{t-1}(J_t - |y_t|, \mathcal{K}_{t-1})) \right] - \sum_{j=1}^n b_t^j D_t^j \right\}.$$

THEOREM 9. (i)  $\hat{V}_t(I_t, K_t)$  is concave and continuously differentiable in  $I_t$  for any  $K_t$ , and is submodular in  $(I_t, K_t^i)$ ,  $\forall i \in \mathcal{M}$ . (ii) Let

$$\hat{\alpha}_t^i := \min\{J_t \in \mathbb{R} : c_t^i > \partial_{J_t} \hat{W}_t(J_t)\}, i \in \mathcal{M}.$$

where  $\hat{\alpha}_t^i := -\infty$  if  $\{J_t \in \mathbb{R} : c_t^i < \partial_{J_t} \hat{W}_t(J_t)\} = \emptyset$ .  $\{\hat{\alpha}_t^i\}_{i \in \mathcal{M}}$  are independent of the starting inventory level  $I_t$  and capacity  $K_t$ , and decreasing in  $i \in \mathcal{M}$ . The optimal procurement decision is

$$\hat{x}_{t}^{i*}(I_{t}, K_{t}) = K_{t}^{i} \cdot \mathbf{1}_{\{i < \hat{i}_{t}\}} + \min\{\hat{\alpha}_{t}^{i} - I_{t} - [K_{t}]_{1}^{i-1}, K_{t}^{i}\} \cdot \mathbf{1}_{\{i = \hat{i}_{t}\}}, \quad i \in \mathcal{M},$$
(26)

where  $\hat{i}_t := m \cdot \mathbf{1}_{\{I_t + |K_t| \le \hat{\alpha}_t^m\}} + \min\{i : I_t + [K_t]_1^i \ge \hat{\alpha}_t^i\} \cdot \mathbf{1}_{\{I_t + |K_t| > \hat{\alpha}_t^m\}}.$ (iii) Let

$$\hat{\beta}_t^j := \min\{I_{t-1} \in \mathbb{R} : r_t^j \ge -\partial_{I_{t-1}} h_t(I_{t-1}) + \gamma \partial_{I_{t-1}} \hat{V}_{t-1}(I_{t-1})\}, \ j \in \mathcal{N},$$

where  $\hat{\beta}_t^j := -\infty$  if  $\{I_{t-1} \in \mathbb{R} : r_t^j < -\partial_{I_{t-1}} h_t(I_{t-1}) + \gamma \partial_{I_{t-1}} \hat{V}_{t-1}(I_{t-1})\} = \emptyset$ .  $\{\hat{\beta}_t^j\}_{j \in \mathcal{N}}$  are independent of the post-delivery inventory level  $J_t$  and realized demand  $D_t$ , and increasing in  $j \in \mathcal{N}$ . The optimal selling decision is

$$\hat{y}_{t}^{j*}(J_{t}, D_{t}) = D_{t}^{j} \cdot \mathbf{1}_{\{j < \hat{j}_{t}\}} + \min\{J_{t} - [D_{t}]_{1}^{j-1} - \hat{\beta}_{t}^{j}, D_{t}^{j}\} \cdot \mathbf{1}_{\{j = \hat{j}_{t}\}}, \quad j \in \mathcal{N},$$

$$(27)$$

where 
$$\hat{j}_t := n \cdot \mathbf{1}_{\{J_t - |D_t| > \hat{\beta}_t^n\}} + \min\{j : J_t - [D_t]_1^j \le \hat{\beta}_t^j\} \cdot \mathbf{1}_{\{J_t - |D_t| < \hat{\beta}_t^n\}}.$$

Part (i) follows from the same argument as the proof of Theorem 1 and Theorem 7(ii). Part (ii) [part (iii)] follows from the same argument as the proof of Theorem 2 [Theorem 3]. Hence, we omit the proof of Theorem 9.

#### **Proof of Lemma 1**

Let  $\Xi^i$  be the set of all advance supply signals for supplier i. Without loss of generality, we assume that  $\Xi^i$  is compact for each i. We take  $\bar{\theta}^i_t = \max\{\Xi^i\}$  and  $\underline{\theta}^i_t = \min\{\Xi^i\}$ . Let  $\{\hat{\theta}_t\}_{t\in\mathcal{T}}$  be i.i.d. random vectors with the stationary distribution of  $\{\theta_t\}_{t\in\mathcal{T}}$ . Since  $\Theta^i_t(\theta^i_t)$  are stochastically increasing in  $\theta^i_t$  for any  $i \in \mathcal{M}$ , conditioned on  $\theta_{t^*} = \bar{\theta}_{t^*}$ ,  $\theta^i_t \geq_{s.d}$ .  $\hat{\theta}^i_t$  for  $t \leq t^*$  and  $i \in \mathcal{M}$ . Analogously, conditioned on  $\theta_{t^*} = \underline{\theta}_{t^*}$ ,  $\hat{\theta}^i_t \geq_{s.d}$ .  $\theta^i_t$  for  $t \leq t^*$  and  $i \in \mathcal{M}$ . Since  $K^i_t(\theta^i_t)$  is stochastically increasing in  $\theta^i_t$  for any  $i \in \mathcal{M}$ , conditioned on  $\theta_{t^*} = \bar{\theta}_{t^*}$ ,  $K^i_t \geq_{s.d}$ .  $K^i_t$ , for  $t \leq t^*$  and any  $i \in \mathcal{M}$ , and, conditioned on  $\theta_{t^*} = \underline{\theta}_{t^*}$ ,  $K^i_t \geq_{s.d}$ .  $K^i_t$ , for  $t \leq t^*$  and any  $i \in \mathcal{M}$ . By Theorem 7(ii) and Theorem 9(i), both  $V_t(I_t, K_t, \theta_t)$  and  $\hat{V}_t(I_t, K_t)$  are submodular in  $(I_t, K^i_t)$  for any  $i \in \mathcal{M}$ . Therefore, we show inequality (15) by backward induction, with the same argument as the proof of Theorem 7(ii). More specifically, we show that, for any  $t \leq t^*$ , if  $\partial_{I_s}\mathbb{E}_{\mathcal{K}_s}\hat{V}_s(I_s, \mathcal{K}_s) \geq \partial_{I_s}\mathbb{E}_{K_s,\theta_s}[V_s(I_s,K_s,\theta_s)|\theta_{t^*}=\bar{\theta}_{t^*}]$  for s=t-1 and  $K^i_t \geq_{s.d}$ .  $K^i_t$  for all  $i \in \mathcal{M}$ , then we have  $\partial_{I_t}\mathbb{E}_{\mathcal{K}_t}\hat{V}_t(I_t,\mathcal{K}_t) \geq \partial_{I_s}\mathbb{E}_{K_s,\theta_s}[V_t(I_t,K_t,\theta_t)|\theta_{t^*}=\bar{\theta}_{t^*}]$ ; and if  $\partial_{I_s}\mathbb{E}_{K_s}\hat{V}_s(I_s,\mathcal{K}_s) \leq \partial_{I_s}\mathbb{E}_{K_s,\theta_s}[V_s(I_s,K_s,\theta_s)|\theta_{t^*}=\underline{\theta}_{t^*}]$  for s=t-1 and  $K^i_t \geq_{s.d}$ .  $K^i_t$  for all  $i \in \mathcal{M}$ , then we have  $\partial_{I_t}\mathbb{E}_{\mathcal{K}_t}\hat{V}_t(I_t,\mathcal{K}_t) \leq \partial_{I_s}\mathbb{E}_{K_s,\theta_s}[V_t(I_t,K_t,\theta_t)|\theta_{t^*}=\underline{\theta}_{t^*}]$ . The above two backward inductions follow from the same argument as the proof of Theorem 7(ii). We omit their proofs for brevity. This establishes Lemma 1.

## **Proof of Theorem 5**

By Lemma 1, Theorem 5 follows from the same argument as the proof of Theorem 7(ii,iii).

### **Proof of Theorem 6**

Part (i). We prove this part by backward induction. Because,  $\Theta^i_{t-1}(\theta^i_t)$  is stochastically increasing in  $\theta^i_t$  for any  $i \in \mathcal{M}$ , it suffices to show that, for any  $t \in \mathcal{T}$  and  $i \in \mathcal{M}$ , if  $V_s(I_s, K_s, \theta_s)$  is increasing in  $\theta^i_s$  for s = t-1,  $V_t(I_t, K_t, \theta_t)$  is increasing in  $\theta^i_t$ . Since  $V_0(\cdot, \cdot, \cdot) = 0$ , the initial condition is satisfied. Assume that  $V_s(I_s, K_s, \theta_s)$  is increasing in  $\theta^i_s$  for s = t-1 and any  $i \in \mathcal{M}$ . By Theorem 1(ii),  $V_s(I_s, K_s, \theta_s)$  is increasing in  $K^i_s$  for any  $i \in \mathcal{M}$  and s = t-1. Since  $K^i_t(\theta_t)$  is stochastically increasing in  $\theta_t$  for all  $i, V_{t-1}(I_{t-1}|\theta_t)$  and, thus,  $G_t(J_t, y_t, \theta_t)$  are increasing in  $\theta^i_t$  for any  $i \in \mathcal{M}$ . Because monotonicity is preserved under maximization and expectation,  $W_t(J_t, D_t, \theta_t)$ ,  $H_t(I_t, x_t, \theta_t)$  and  $V_t(I_t, K_t, \theta_t)$  are all increasing in  $\theta^i_t$  for any  $i \in \mathcal{M}$ . This establishes **part (i)**.

Parts (ii) and (iii). We prove parts (ii) and (iii) together by backward induction. We will show that: if  $\partial_{I_s}V_s(I_s,K_s,\hat{\theta}_s) \leq \partial_{I_s}V_s(I_s,K_s,\theta_s)$  for any  $\hat{\theta}_s \geq \theta_s$ , for s=t-1, then we have: (a)  $\partial_{I_{t-1}}V_{t-1}(I_{t-1}|\hat{\theta}_t) \leq \partial_{I_{t-1}}V_{t-1}(I_{t-1}|\theta_t)$  and  $\partial_{J_t}W_t(J_t,\hat{\theta}_t) \leq \partial_{J_t}W_t(J_t,\theta_t)$ ; (b)  $\alpha_t^i(\hat{\theta}_t) \leq \alpha_t^i(\theta_t)$  and  $x_t^{i*}(I_t,K_t,\hat{\theta}_t) \leq x_t^{i*}(I_t,K_t,\theta_t)$  for any  $i \in \mathcal{M}$ ; (c)  $\beta_t^j(\hat{\theta}_t) \leq \beta_t^j(\theta_t)$  and  $y_t^{j*}(J_t,D_t,\hat{\theta}_t) \geq y_t^{j*}(J_t,D_t,\theta_t)$  for any  $j \in \mathcal{N}$ ; and (d)  $\partial_{I_t}V_t(I_t,K_t,\hat{\theta}_t) \leq \partial_{I_t}V_t(I_t,K_t,\theta_t)$ . Since  $V_0(\cdot,\cdot,\cdot)=0$ , the initial condition is satisfied.

Since  $\Theta^i_{t-1}(\theta^i_t)$  and  $K^i_{t-1}(\theta^i_t)$  are stochastically increasing in  $\theta^i_t$  and independent of  $\theta^j_t$  for  $j \neq i$ , and  $\partial_{I_s}V_s(I_s,K_s,\theta_s)$  is decreasing in  $\theta^i_s$  and  $K^i_s$  and any  $i \in \mathcal{M}$ , Lemma 3(ii) implies that  $\partial_{I_s}V_s(I_s|\hat{\theta}_t) \leq \partial_{I_s}V_s(I_s|\theta_t)$ . Thus, by (8) and the concavity of  $V_s(\cdot|\hat{\theta}_t)$  and  $V_s(\cdot|\theta_t)$ ,  $\beta^j_t(\hat{\theta}_t) \leq \beta^j_t(\theta_t)$  for any  $j \in \mathcal{N}$ . Hence, by the same argument as the proof of Theorem 7(iii),  $y^{j*}_t(J_t,D_t,\hat{\theta}_t) \geq y^{j*}_t(J_t,D_t,\theta_t)$   $j \in \mathcal{N}$ . Since  $V_s(I_s|\hat{\theta}_t)$  and  $V_s(I_s|\theta_t)$  are concave in  $I_s$  and  $\partial_{I_s}V_s(I_s|\hat{\theta}_t) \leq \partial_{I_s}V_s(I_s|\theta_t)$ , Lemma 3(v) implies that  $\partial_{J_t}W_t(J_t,D_t,\hat{\theta}_t) \leq \partial_{J_t}W_t(J_t,D_t,\theta_t)$ . Hence,  $\partial_{J_t}W_t(J_t,\hat{\theta}_t) \leq \partial_{J_t}W_t(J_t,\theta_t)$ .

By (6), the concavity of  $W_t(\cdot, \hat{\theta}_t)$  and  $W_t(\cdot, \theta_t)$ , and that  $\partial_{J_t} W_t(J_t, D_t, \hat{\theta}_t) \leq \partial_{J_t} W_t(J_t, D_t, \theta_t)$ ,  $\alpha_t^i(\hat{\theta}_t) \leq \alpha_t^i(\theta_t)$  for any  $i \in \mathcal{M}$ . Hence, by the same argument as the proof of Theorem 7(iii),  $x_t^{i*}(I_t, K_t, \hat{\theta}_t) \leq x_t^{i*}(I_t, K_t, \theta_t)$  for any  $i \in \mathcal{M}$ . Since  $W_t(J_t, \hat{\theta}_t)$   $W_t(J_t, \theta_t)$  are concave in  $J_t$  and  $\partial_{J_t} W_t(J_t, \hat{\theta}_t) \leq \partial_{J_t} W_t(J_t, \theta_t)$ , Lemma 3(v) implies that  $\partial_{I_t} V_t(I_t, K_t, \hat{\theta}_t) \leq \partial_{I_t} V_t(I_t, K_t, \theta_t)$ . This completes the induction and, thus, the proof of **parts (ii) and (iii)**.

Before giving the proof of Theorem 8, we present Theorem 10 and its proof first.

#### Theorem 10 and its Proof

We now characterize the optimal policy in the model without discretionary selling (see Section 6 for details). We define

$$\check{W}_t(J_t, \theta_t) := \mathbb{E}_{D_t} \{ \tilde{r}_t D_t - h_t(J_t - |D_t|) + \gamma \mathbb{E}_{(K_{t-1}, \theta_{t-1})} [\check{V}_{t-1}(J_t - |D_t|, K_{t-1}, \theta_{t-1}) |\theta_t|] |\theta_t \},$$

where  $J_t = I_t + |x_t|$ . Hence,

$$\check{V}_t(I_t, K_t, \theta_t) = \max_{0 \le x_t \le K_t} \{ \check{W}_t(J_t, \theta_t) - c_t x_t \}. \tag{28}$$

THEOREM 10. (i)  $\check{V}_t(I_t, K_t, \theta_t)$  is concave and continuously differentiable in  $I_t$ ,  $\forall t$  and  $(K_t, \theta_t)$ .

(ii) Let

$$\check{\alpha}_t^i(\theta_t) := \min\{J_t \in \mathbb{R} : c_t^i \ge \partial_{J_t} \check{W}_t(J_t, \theta_t)\}, \ i \in \mathcal{M},\tag{29}$$

where  $\check{\alpha}_t^i(\theta_t) := -\infty$  if  $\{J_t \in \mathbb{R} : c_t^i < \partial_{J_t} \check{W}_t(J_t, \theta_t)\} = \emptyset$ . We have  $\{\check{\alpha}_t^i(\theta_t)\}_{i \in \mathcal{M}}$  are independent of the starting inventory level  $I_t$  and capacity  $K_t$ , and decreasing in  $i \in \mathcal{M}$ ,  $\forall t$  and  $\theta_t$ . The optimal decision is

$$\check{x}_{t}^{i*}(I_{t}, K_{t}, \theta_{t}) = K_{t}^{i} \cdot \mathbf{1}_{\{i < \check{i}_{t}\}} + \min\{\check{\alpha}_{t}^{i}(\theta_{t}) - I_{t} - [K_{t}]_{1}^{i-1}, K_{t}^{i}\} \cdot \mathbf{1}_{\{i = \check{i}_{t}\}}, \quad i \in \mathcal{M},$$

$$(30)$$

where  $\check{i}_t := m \cdot \mathbf{1}_{\{I_t + |K_t| \leq \check{\alpha}_t^m(\theta_t)\}} + \min\{i : I_t + [K_t]_1^i \geq \check{\alpha}_t^i(\theta_t)\} \cdot \mathbf{1}_{\{I_t + |K_t| > \check{\alpha}_t^m(\theta_t)\}}.$ (iii) For each t and  $i \in \mathcal{M}$ ,  $\check{\alpha}_t^i(\theta_t)$  and  $\check{x}_t^{i*}(I_t, K_t, \theta_t)$  are decreasing in  $\theta_t^j$  for any  $j \in \mathcal{M}$ .

**Part (i)** follows from the same argument as the proof of Theorem 1. The proof of **part (ii)** is identical to that of Theorem 2. The proof of **part (iii)** follows from that of Theorem 6(iii). Hence, we omit the proof of **Theorem 10**.

#### **Proof of Theorem 8**

Part (i). We prove  $\partial_{I_t}\check{V}_t(I_t,K_t,\theta_t) \geq \partial_{I_t}V_t(I_t,K_t,\theta_t)$  and  $\check{\alpha}_t^i(\theta_t) \geq \alpha_t^i(\theta_t)$  for any  $i \in \mathcal{M}$  by backward induction. It suffices to show that if  $\partial_{I_s}\check{V}_s(I_s,K_s,\theta_s) \geq \partial_{I_s}V_s(I_s,K_s,\theta_s)$  for s=t-1, then (a)  $\check{\alpha}_t^i(\theta_t) \geq \alpha_t^i(\theta_t)$  for any  $i \in \mathcal{M}$  and (b)  $\partial_{I_t}\check{V}_t(I_t,K_t,\theta_t) \geq \partial_{I_t}V_t(I_t,K_t,\theta_t)$ .  $\partial_{I_0}\check{V}_0(I_0,K_0,\theta_0) = \partial_{I_0}V_0(I_0,K_0,\theta_0) = 0$ , so the initial condition is satisfied.

Since  $y_t^*(J_t, D_t, \theta_t) \leq D_t$  for any  $D_t$ ,  $\check{V}_s(I_s, K_s, \theta_s)$  and  $V_s(I_s, K_s, \theta_s)$  are concave in  $I_s$ , and  $\partial_{I_s}\check{V}_s(I_s, K_s, \theta_s) \geq \partial_{I_s}V_s(I_s, K_s, \theta_s)$ , it follows immediately that  $\check{W}_t(\cdot, \theta_t)$  and  $W_t(\cdot, \theta_t)$  are concave, and  $\partial_{J_t}\check{W}_t(J_t, \theta_t) \geq \partial_{J_t}W_t(J_t, \theta_t)$ . Together with (6) and (29), we have  $\check{\alpha}_t^i(\theta_t) \geq \alpha_t^i(\theta_t)$  for any  $i \in \mathcal{M}$ . To complete the induction, by Lemma 3(v),  $\partial_{I_t}\check{V}_t(I_t, K_t, \theta_t) \geq \partial_{I_t}V_t(I_t, K_t, \theta_t)$  follows from (2), (28), the concavity of  $\check{W}_t(\cdot, \theta_t)$  and  $W_t(\cdot, \theta_t)$ , and  $\partial_{J_t}\check{W}_t(J_t, \theta_t) \geq \partial_{J_t}W_t(J_t, \theta_t)$ . For any  $i \in \mathcal{M}$ ,  $\check{x}_t^{i*}(I_t, K_t, \theta_t) \geq x_t^{i*}(I_t, K_t, \theta_t)$  follows from  $\check{\alpha}_t^i(\theta_t) \geq \alpha_t^i(\theta_t)$ .

**Part (ii).** This part follows directly from equation (18) that the term  $\sum_{j=1}^{n} \tilde{r}_{t}^{j} D_{t}^{j}$  is separable from the decision variable,  $x_{t}$ , in the objective function.

Part (iii). We show by backward induction. Let two systems be equivalent except that  $\bar{r}_{t_0}^{j_0} > r_{t_0}^{j_0}$  for some  $t_0 \in \mathcal{T}$  and  $j_0 \in \mathcal{M}$ . It suffices to show that if  $\bar{r}_s^j \geq r_s^j$  and  $\partial_{I_s} \bar{V}_s(I_s, K_s, \theta_s) \geq \partial_{I_s} V_s(I_s, K_s, \theta_s)$  for any  $j \in \mathcal{N}$  and s = t - 1, then (a)  $\bar{\alpha}_t^i(\theta_t) \geq \alpha_t^i(\theta_t)$  for any  $i \in \mathcal{M}$  and  $\theta_t$ ; and (b)  $\partial_{I_t} \bar{V}_t(I_t, K_t, \theta_t) \geq \partial_{I_t} V_t(I_t, K_t, \theta_t)$ . For  $t = t_0$ , the initial condition is clearly satisfied.  $\partial_{I_s} \bar{V}_s(I_s, K_s, \theta_s) \geq \partial_{I_s} V_s(I_s, K_s, \theta_s)$  yields that  $\partial_{I_s} \bar{V}_s(I_s|\theta_t) \geq \partial_{I_s} V_s(I_s|\theta_t)$ . Thus, by Lemma 3(v), the concavity of  $\bar{V}_s(\cdot|\theta_t)$  and  $V_s(\cdot|\theta_t)$  and  $\bar{r}_t^j \geq r_t^j$  imply that  $\partial_{J_t} \bar{W}_t(J_t, D_t, \theta_t) \geq \partial_{J_t} W_t(J_t, D_t, \theta_t)$  and, hence,  $\partial_{J_t} \bar{W}_t(J_t, \theta_t) \geq \partial_{J_t} W_t(J_t, \theta_t)$ . The concavity of  $\bar{W}_t(\cdot, \theta_t)$  and  $W_t(\cdot, \theta_t)$  and  $\partial_{J_t} \bar{W}_t(J_t, \theta_t) \geq \partial_{J_t} W_t(J_t, \theta_t)$ , together with (6), yield that  $\bar{\alpha}_t^i(\theta_t) \geq \alpha_t^i(\theta_t)$  for any  $i \in \mathcal{M}$ . Invoking Lemma 3(v) again, since  $\bar{W}_t(\cdot, \theta_t)$  and  $W_t(\cdot, \theta_t)$  are concave and  $\partial_{J_t} \bar{W}_t(J_t, \theta_t) \geq \partial_{J_t} W_t(J_t, \theta_t)$ , we have  $\partial_{I_t} \bar{V}_t(I_t, K_t, \theta_t) \geq \partial_{I_t} V_t(I_t, K_t, \theta_t)$ . This completes the induction. For any  $i \in \mathcal{M}$ ,  $\bar{x}_t^{i*}(I_t, K_t, \theta_t) \geq x_t^{i*}(I_t, K_t, \theta_t)$  follows from  $\bar{\alpha}_t^i(\theta_t) \geq \alpha_t^i(\theta_t)$ .